

# Microsoft and Partner Theater Presentations

## Microsoft Theater Presentation

### **Microsoft**

#### Is Your Hospitality Enterprise People-Ready?

"People-Ready" is the Microsoft philosophy of business success. Companies excel when they empower their people. Priorities, organization, motivation, and leadership set the stage for business success. But you also have to give your people the right tools, information, and opportunities because success ultimately comes down to your people. In this session you will hear about Microsoft's key strategies for building a People-Ready hospitality business: Integration, Business Intelligence, and the Guest Experience. You will learn about solutions that enhance the guest experience, improve operations and help generate new revenue streams. Join us to hear how Microsoft and partner software solutions can help make your business more people-ready. [www.microsoft.com/hospitality](http://www.microsoft.com/hospitality)

## Partner Theater Presentations

### **PayPilot™**

#### Accelitech: PayPilot & FREEDOM – Contactless Payments for Multi-venue Hospitality

Learn how PayPilot's contactless solution for multi-venue hospitality enhances both guest spend and experience by simplifying the payment process while putting the guest in control. [www.paypilot.com](http://www.paypilot.com)

### **Agilysys...**

#### Agilysys: The Power of an Integrated Property Management System

Learn how Agilysys LMS property management system integrates with property and headquarter systems using Web services standards. See true integration enabled thru Microsoft BizTalk® Server 2006 and Neudesic Neuron ESB. [www.agilysys.com](http://www.agilysys.com)  
Booth 611 | See Microsoft Booth

### **avanade®**

#### Avanade: Elevate Your Guest to the Center of Your Business with Property Level CRM

Learn how Avanade's effective, flexible and integrated Microsoft Dynamics™ CRM solutions are helping hospitality operators improve the guest experience, increase revenue per available guest and enhance guest loyalty before, during and after the stay. [www.avanade.com](http://www.avanade.com) | See Microsoft Booth

### **EPICOR.**

#### Epicor: Integrated Hospitality Back Office Solution

Hospitality executives and operators rely on the data collected on-premise to make business decisions, making it essential that POS and PMS data is collected in a timely and accurate manner. Epicor Hospitality helps organizations operate with optimal efficiency and achieve maximum profitability. [www.hospitality.epicor.com](http://www.hospitality.epicor.com) | See Microsoft Booth



#### Four Winds Interactive: Digital Signage to Impact the Guest Experience

See how to use digital signage as an effective way to impact the guest experience, promoting and generating new revenue streams. [www.fourwindsinteractive.com](http://www.fourwindsinteractive.com) | Booth 1117



#### GoConcierge: Amazing What One Application Can Do

GoConcierge enables the finest hotels in the world to communicate seamlessly internally while providing a consistent first-class experience for guests. [www.goconcierge.net](http://www.goconcierge.net) | Booth 931

### **GuestWare®**

#### GuestWare: GuestWare is Going Mobile

GuestWare demonstrates how wireless mobile technology improves productivity and increases guest satisfaction. Learn about mobile inspection software and automated dispatching of requests and work orders. [www.guestware.com](http://www.guestware.com) | Booth 1024  
See Microsoft Booth

### **Infosys®**

#### Infosys: Virtual Concierge

Infosys' Virtual Concierge is a converged system that seamlessly integrates with hotel applications and enables personalized concierge services across properties utilizing shared resources. [www.infosys.com](http://www.infosys.com) | Booth 1143

### **NEUDESIC**

#### Neudesic: Neudesic's Neuron Enterprise Service Bus for the Information Hub

See how Neudesic's Neuron-ESB provides a communication network across multiple hospitality systems using managed Web services to communicate guest data from disparate systems such as PMS, POS, in room, sales and catering, and maps back to the guest folio. [www.neudesic.com](http://www.neudesic.com) | See Microsoft Booth